

3rd Annual Symposium West Agenda

The must-attend event for private equity professionals

NOVEMBER 6, 2006

REGISTRATION OPENS

12:00 p.m.

WELCOMING ADDRESS

1:30 p.m. – 1:35 p.m. (Stanford Ballroom West)

Jim Beecher, Publisher, **Buyouts Magazine**

FUNDRAISING: YOU'RE NOT A MEGA FUND, HOW CAN YOU GET LPS TO NOTICE YOU?

1:35 p.m. – 2:45 p.m. (Stanford Ballroom West)

With all the mega funds raised recently, firms on the lower end of the spectrum are not getting as much attention. A group of seasoned LPs will discuss what mid-market and smaller market private equity firms' best options are now for fundraising. What the market looks like and where it is headed.

MODERATOR:

Lawrence Aragon, Editor-in-Chief, **Venture Capital Journal**

PANELISTS:

Kelly DePonte, Partner, **Probitas Partners**

Jeff Gehl, Managing Principal, **RCP Advisors**

Lisa Edgar, Managing Director, **Paul Capital Investments**

COFFEE BREAK

2:45 p.m. – 3:30 p.m. (Stanford Ballroom East)

PROFITING FROM THE PUBLIC MARKET

3:30 p.m. – 4:30 p.m. (Stanford Ballroom West)

This panel will address everything from timing your exits, secondary offerings and PIPEs to the various listing options around the globe. We'll also look to weigh the benefits of doing a public exit vs. a sponsor-to-sponsor deal.

MODERATOR:

James Sullivan, National Director, **Merrill Corporation**

PANELISTS:

Fred Wang, General Partner, **Trinity Ventures**

Andrew Kearns, Managing Director, **Morgan Stanley**

Amish Mehta, Partner, **Vector Capital**

INDUSTRY KEYNOTE ADDRESS

4:30 p.m. – 5:15 p.m. (Stanford Ballroom West)

John Riccitiello, Managing Director and Co-Founder, **Elevation Partners**

WINE TASTING

5:30 p.m. – 7:00 p.m. (India Suite)

NOVEMBER 7, 2006

NETWORKING BREAKFAST

7:30 a.m. – 8:30 a.m. (Stanford Ballroom East)

WELCOMING ADDRESS

8:30 a.m. – 8:35 a.m. (Stanford Ballroom West)

Jim Beecher, Publisher, **Buyouts Magazine**

STATE OF THE MARKET

8:35 a.m. – 9:00 a.m. (Stanford Ballroom West)

David Toll, Editor, **Buyouts Magazine**

ALTERNATING ALTERNATIVES: WHERE DOES PE FIT WITHIN THE ASSET CLASS?

9:00 a.m. – 10:30 a.m. (Stanford Ballroom West)

With alternative assets growing in popularity, many institutional investors have increased their allocations to private equity. But where does private equity stack up vs. hedge funds, real estate and other alternative assets? And if the other segments of the asset class start to show poor returns, will private equity be even more appealing or, in a worst-case scenario, be deemed guilty by association?

MODERATOR:

David Toll, Editor, **Buyouts Magazine**

PANELISTS:

Jean-Pierre L. Conte, Chairman & Managing Director, **Genstar Capital LLC**

Patrick J. Crocker, Managing Director, **Harris Williams & Co.**

Susan Long McAndrews, Partner, **Pantheon Ventures**

Mac Hofeditz, Partner, **Probitas Partners**

COFFEE BREAK

10:30 a.m. – 11:00 a.m. (Stanford Ballroom East)

YOUNG GUNS: THE NEXT GENERATION OF GPS

11:00 a.m. – 12:00 p.m. (Stanford Ballroom West)

With many cash-rich general partners looking to get out of the game or start new funds of their own, the issue of succession planning has never been more important. This panel will feature some of the private equity community's newest and brightest leaders.

MODERATOR:

Kathy Fields, Partner, **Goodwin Procter**

PANELISTS:

Charlie Gifford, Principal, **Heritage Partners**

Sunny Burra, Managing Director, **LINUS Capital**

Mark Johnson, Vice President, **The Carlyle Group**